

April 2010

## VITA

Hadi Salehi Esfahani

ADDRESS: Home: 2609 Cherry Hills Drive  
Champaign, IL 61821

Phone: (217) 359-1856

Office: 210 DKH  
1407 W. Gregory Drive  
University of Illinois  
Urbana, IL 61801

Phone: (217) 333-2681

Fax: (217) 333-1398

E-mail: Esfahani@uiuc.edu

EDUCATION: B.Sc., Mechanical Engineering, Tehran University, Iran, 1977  
M.A., Economics, University of California, Berkeley, 1982  
Ph.D., Economics, University of California, Berkeley, 1984

### PROFESSIONAL POSITIONS:

Assistant, Associate, and Professor of Economics, University of Illinois at Urbana-Champaign, 1984-Present.

Director, the Center for South Asian and Middle Eastern Studies, University of Illinois at Urbana-Champaign, 2009-Present.

Director, Global Studies Initiative, University of Illinois at Urbana-Champaign, 2005-2008.

Economist, Policy Research Department, The World Bank, 1994-1995.

Research Assistant, Department of Agricultural and Resource Economics, University of California, Berkeley, 1980-1983.

Teaching Assistant, Department of Economics, University of California, Berkeley, 1979-1980, Summer 1983.

LANGUAGES: English (Fluent), Persian (Fluent).

### PROFESSIONAL HONORS:

Professor of the Year, Professional MBA Program, University of Illinois, 2009.

Faculty of the Year, Executive MBA Program, University of Illinois, 2004 and 2006.

Economics Graduate Students Organization Award for Teaching Excellence at the Graduate Level, University of Illinois, 2005.

Omicron Delta Epsilon/Economics Graduate Students Organization Award for Teaching Excellence at the Graduate Level, University of Illinois, 1989.

List of Teachers Ranked as Excellent by Their Students, University of Illinois: Fall 1988, Spring 1989, Spring 1991, Fall 1996, Fall 1997, Spring 2001, Summer 2001, Spring 2002, Summer 2002, Spring 2003, Summer 2003, Fall 2003, Spring 2004, Fall 2004 (Outstanding Rating), Fall 2005 (Outstanding Rating), Summer 2006, Fall 2006, Fall 2007, Spring 2008, Summer 2008, Spring 2009, Summer 2009, Fall 2009.

Featured in *ITE@ch: Educational Technologies at ILLINOIS*, Spring 2008: "Faculty Showcase: Hadi Esfahani—Engaging Freshmen in a Large Lecture Course."

Undergraduate Instructional Award for the development of a computer-based course for economic policy analysis, Summer 1985. This course has also received the *AMOCO Special Award* for distinguished instructional projects.

Nominated as Faculty of the Year, Executive MBA Program, University of Illinois, 2003; MBA Program, University of Illinois, 2002 and 2003.

Ranked First in the Country-Wide Entrance Examination of Iranian Universities, 1972.

#### POSITIONS IN PROFESSIONAL ORGANIZATIONS:

*Quarterly Review of Economics and Finance* (Editor-in-Chief, 2006-Present)

Middle East Economic Association (President, January 2007-2009; Executive Secretary, 2004-2006; Board member 1998-2003)

Economic Research Forum for the Arab Countries, Iran & Turkey (Member of Advisory Board, 1999-2007, and Fellow since 1993)

*Review of Development Economics* (Editorial Council since 1999)

*Review of Middle East Economics and Finance* (Editorial Board Member since 2001)

American Economic Association (Member since 1982)

#### PUBLICATIONS:

##### Articles in Refereed Journals

"Iranian Economy in the Twentieth Century: A Global Perspective," with M. Hashem Pesaran, *Iranian Studies*, 2009, 42.2: 177-211.

"Is the World Flat? Differential Regulation of Domestic and Foreign-Owned Firms," with Elizabeth Asiedu, *The Quarterly Review of Economics and Finance*, 2008, 48.2-3: 389-411.

"Explaining Trade Policy in the Middle East and North Africa," with Lyn Squire, *The Quarterly Review of Economics and Finance*, 2007, 46.5: 660-684.

"Alternative Public Service Delivery Mechanisms in Iran," *The Quarterly Review of Economics and Finance*, 2005, 45.2-3: 479-525.

"Searching for the (Dark) Forces Behind Protection," *Oxford Economic Papers*, 2005, 57.2: 283-314.

"Fatal Attraction: Turkey's Troubled Relationship with the European Union," *The Quarterly Review of Economics and Finance*, 2003, 43.5: 807-826.

"Institutions, Infrastructure, and Economic Growth," with Maria Teresa Ramirez, *Journal of Development Economics*, 2003, 70: 443-477.

"Hidden Public Expenditures and Economic Performance in Iran," with Farzad Taheripour, *International Journal of Middle East Studies*, 2002, 34: 691-718.

"Ownership Structure in Foreign Direct Investment Projects," with Elizabeth Asiedu, *Review of Economics and Statistics*, 2001, 83.4: 647-662.

"Institutions and Government Controls," *Journal of Development Economics*, 2000, 63: 197-229.

"Credible Commitment and Success with Public Enterprise Reform" with Ed Campos, *World Development*, 2000, 28.2: 221-244.

- "Tests of a Competitive Model of Growth of Government," with Minh Q. Dao, *Journal of Economic Studies*, 1999, 26:3: 209-224.
- "The State and Industry in the Development Process" with Werner Baer and Salim Rashid, *Oxford Development Studies*, 1999, 27.3: 385-404.
- "Direct Foreign Investment and Expropriation Incentives: A Mitigating Role for Match-Specific Capital." with Yongjae Choi, *Quarterly Review of Economics and Finance*, Spring 1998, 38.1: 47-60.
- "Why and When Do Governments Initiate Public Enterprise Reform?" with Ed Campos, *World Bank Economic Review*, 1996, 10.3: 451-485.
- "A Competitive Model of Growth of Government," with Minh Q. Dao, *Journal of Economic Studies*, 1995, 22.2: 4-20.
- "Productivity, Contracting Modes, and Development," with Dilip Mookherjee, *Journal of Development Economics*, 1995, 46.2: 203-231.
- "Lessons from the Political Economy of Privatization and Public Sector Reform in the Middle East and Southeast Asia," *Quarterly Review of Economics and Finance*, 1994, 34: 301- 331.
- "A Model of Efficiency Wages as a Signal of Firm Value," with Lanny Arvan, *International Economic Review*, August 1993, 34.3: 503-524.
- "Reputation and Uncertainty: Toward an Explanation of Quality Problems in Competitive LDC Markets," *Journal of Development Economics*, January 1991, 35.1: 1-32.
- "Exports, Imports, and GDP Growth in Semi-Industrialized Countries," *Journal of Development Economics*, January 1991, 35.1: 93-116.
- "Effort Observability and Worker Productivity: Towards an Explanation of Economic Dualism," with Djavad Salehi-Isfahani, *Economic Journal*, September 1989, 99: 818-836.
- "Agricultural Policy and Performance in Iran: The Post-Revolutionary Experience," with Ahmad Mojtahed, *World Development*, June 1989, 17: 839-860.
- "Aggregate Trends in the Four Main Agricultural Regions in Egypt, 1964-1979," *International Journal of Middle East Studies*, May 1988, 20: 135-164.
- "Growth, Employment, and Income Distribution in Egyptian Agriculture, 1964-1979," *World Development*, September 1987, 15: 1201-1217.
- "Technical Change, Employment, and the Supply Response of Agriculture in the Nile Delta: A System-Wide Approach," *Journal of Development Economics*, February 1987, 25: 167-196.
- "Nonproduced Means of Production: Neo-Ricardians vs. Fundamentalists," with Bill Gibson, *Review of Radical Political Economy*, Summer 1983, 15: 83-105.

#### Articles in Edited Books

- "The Challenges and Opportunities of Twenty-First Century Global Markets," in Sisay Asefa, ed., *Globalization and International Development*, Upjohn Institute, Forthcoming.
- "The Transformation of Female Labor Market," with Roksana Bahramitash, in Roksana Bahramitash and Hadi Salehi Esfahani (eds.), *Veiled Employment: Islamism and a Political Economy of Women's employment in Iran*, Syracuse University Press, Forthcoming.
- "From Post Revolution to the Reform: Gender Politics and Employment," with Roksana Bahramitash, in Roksana Bahramitash and Hadi Salehi Esfahani (eds.), *Veiled Employment: Islamism and a Political Economy of Women's employment in Iran*, Syracuse University Press, Forthcoming.

- "Modernization, Revolution and Islamism: Political Economy of Women's Employment," with Roksana Bahramitash, in Roksana Bahramitash and Hadi Salehi Esfahani (eds.), *Veiled Employment: Islamism and a Political Economy of Women's employment in Iran*, Syracuse University Press, Forthcoming.
- "Growth Fundamentals and Economic Growth in the MENA Region," in Economic Research Forum, *Institutions and Economic Development—Proceedings of the 14th Annual Conference of ERF*, 2008.
- "Nimble Fingers No Longer! Women's Employment in Iran," with Roksana Bahramitash, in Ali Gheissari (ed.), *Contemporary Iran*, Oxford University Press, 2009.
- "Diversity in Growth Experiences: The Role of Substitutes for the Fundamentals," with Gary McMahon and Lyn Squire in Hadi Salehi Esfahani, Gary McMahon, and Lyn Squire, eds., *Diversity in Economic Growth*, 2009.
- "Understanding Economic Growth in Specific Contexts," in Hadi Salehi Esfahani, Gary McMahon, and Lyn Squire, eds., *Diversity in Economic Growth*, 2009.
- "Understanding Common Trends and Variations in the Growth Experience of MENA Countries," in Hadi Salehi Esfahani, Gary McMahon, and Lyn Squire, eds., *Diversity in Economic Growth*, 2009.
- "A Reexamination of the Political Economy of Growth in MENA Countries," in M. Hashem Pesaran and Jeffrey B. Nugent, *Explaining Growth in the Middle East (Contributions to Economic Analysis, Volume 278)*, Elsevier, North Holland, 2007.
- "Political Economy of Growth: Lessons Learned and Challenges Ahead," with Micael Castanheira, in Gary McMahon and Lyn Squire, eds., *Explaining Growth: A Global Research Project*. New York, NY: Palgrave Macmillan, 2003: 159-212.
- "Measuring Public Sector Performance in Infrastructure," in Anwar Shah, ed., *Re-Creating Government that Delivers and Serves*. Washington, DC: The World Bank, 2002: Chapter 6.
- "Governance and Investment in the Philippines," with Manuel de Dios, in Ed Campos, ed., *Corruption: The Boom and Bust of East Asia*. Manila, the Philippines: Ateneo de Manila University Press and Hawaii: University of Hawaii Press, 2001.
- "Off-Budget Expenditures and Fiscal Policy in Iran," with Farzad Taheripour, in Mohammad Tabibian, ed., *The Iranian Economy*, 2000 (in Persian).
- "Institutions, Budgetary Procedures, and Fiscal Performance: A New Institutional Framework for the Analysis of Budgeting Procedures," in Imed Limam, *Institutional Reform and Economic Development in the Middle East and North Africa*, Kuwait: Arab Planning Institute, 1999: 149-180.
- "The Political Economy of the Philippines' Telecommunications Sector," in Brian Levy and Pablo Spiller, eds., *Regulations, Institutions and Commitment: The Case of Telecommunications*, Cambridge University Press, 1996: 145-201.

#### Articles in Non-Refereed Journals

- "The Economic Consequences of U.S.-Iran Relations," *Center for Global Studies Policy Brief*, No. 2, University of Illinois at Urbana-Champaign, September 2008.
- "Will Oil Price Volatility Cause Global Economic and Political Instability?" with Clifford E. Singer, *Illinois International Review*, Fall 2006.
- "Deterrence of Iraq, Damage to the Oil Market, and Democratization in Iran," *Swords and Ploughshares*, Winter 2002, 14.3: 10-14.

"Popular Attitudes in the Middle East Towards the United States: Is Iran Different?" *Swords and Ploughshares*, Summer 2002, 14.1: 17-21.

"Budgeting in Contemporary Iran," with Farzad Taheripour, in Kaveh Ehsani, ed., *Goft-o-gu*, Summer 2000 (in Persian).

#### Edited Volumes

*Veiled Employment: Islamism and a Political Economy of Women's Employment in Iran*, with Rokhsana Bahramitash, Syracuse University Press, Forthcoming.

*Economic Development in Latin America: Essays in Honor of Werner Baer*, with Giovanni Facchini and Geoffrey Hewings, New York, NY: Palgrave Macmillan, Forthcoming.

*Diversity in Economic Growth*, with Gary McMahon and Lyn Squire, Northampton, MA: Edward Elgar, Forthcoming.

*Economic Policy and Performance in the Middle East and North Africa: Essays in Honor of Heba Handoussa*, with Ibrahim A. Elbadawi and Hanaa Kheir-El-Din, eds., Special Issue of *The Quarterly Review of Economics and Finance*, 46.5, 2007.

#### Comments and Replies

"Comments on 'Infrastructure: A Survey of recent and Upcoming Issues' by Antonio Estache," in François Bourguignon and Boris Pleskovic, eds., *Annual World Bank Conference on Development Economics 2006: Rethinking Infrastructure for Development*, Oxford, UK: Oxford University Press. 2007: 83-88.

"Privatizing the Commons: A Comment on Anthony Hall's Paper," in Werner Baer and Joseph Love, eds., *Liberalization and Its Consequences*. Cheltenham, UK: Edward Elgar Publishing, 2000: 259-261.

"Changing Patterns of Foreign Investment in Latin America: Comment," in Werner Baer, Joseph Petry, and Murray Simpson, eds., *Latin America: The Crisis of the Eighties and the Opportunities of the Nineties*, Bureau of Economic and Business Research, University of Illinois at Urbana-Champaign, 1991: 164-165.

"Indexing Dollar Accounts and Inflation: Comments on Three Papers," in Proceedings of a Conference on Inflation in Latin America, *World Development*, August 1987, 15: 1141-1143.

"Technical Change with Non-produced Means of Production," (A Reply), with Bill Gibson, *Review of Radical Political Economy*, Summer 1986, 18: 100-101.

#### News Media Articles and Interviews

"A Minute with Hadi S. Esfahani," Interview conducted by Mark Reutter, Business and Law Editor for the University of Illinois News Bureau. University of Illinois website, [http://webtools.uiuc.edu/rssManager/view?ACTION=HTML\\_VIEW&id=72](http://webtools.uiuc.edu/rssManager/view?ACTION=HTML_VIEW&id=72), July 2007.

"The Sixth Parliament and Economic Reform in Iran," with Farzad Taheripour, *Bahar*, Monday July 2, 2000 (in Persian).

"Off-Budget Expenditures and Fiscal Policy in Iran," with Farzad Taheripour, *Bahar*, Saturday May 12 and 13, 2000 (in Persian, reprint from Mohammad Tabibian, ed., *The Iranian Economy*, 2000).

Book Reviews

- The Economy of Iran: The Dilemmas of an Islamic State*, Edited by Parvin Alizadeh. (New York, NY: I.B. Tauris). *Middle East Studies Association Bulletin*, 2002, 36.1: 102-103.
- The Mediterranean Debt Crescent: Money and Power in Algeria, Egypt, Morocco, Tunisia, and Turkey*, Clement M. Henry (University Press of Florida, 1996), *Middle East Studies Association Bulletin*, December 1997, 31.2: 182-183.
- Oil, State and Industrialization in Iran*, Massoud Karshenas (Cambridge University Press, 1990), *Iranian Studies*, 1995, 28: 116-120.
- Foreign Aid and Economic Development in the Middle East: Egypt, Syria, and Jordan*, Victor Lavy and Eliezer Sheffer (Praeger, New York, 1991), *Middle East Studies Association Bulletin*, July 1993.
- Food, States, and Peasants: Analysis of the Agrarian Question in the Middle East*, edited by Alan Richards (Westview Press, 1986), *Economic Development and Cultural Change*, January 1989, 37: 449-454.
- Development and Social Change in Rural Egypt*, by Richard Adams (Syracuse University Press, 1986), *Economic Development and Cultural Change*, October 1988, 37: 218-222.
- Migration, Mechanization, and Agricultural Labor Markets in Egypt*, edited by Alan Richards and Philip Martin (Westview Press, 1983), *Journal of Development Economics*, December 1984, 16: 348-352.

Working Papers

- "How the Oil Flows," with Esra Ergul, April 2010.
- "Identifying Firm Heterogeneity and Selection Effects in Trade Flows," with Esra Ergul, November 2009.
- "Oil Exports and the Iranian Economy," with Kamiar Mohaddes, and M. Hashem Pesaran, September 2009.
- "Voting for Populism: A Statistical Analysis of Iran's 2005 Presidential Election," with Djavad Salehi-Isfahani and Ali Hashemi, November 2007.
- "The Political Economy of Public Expenditure Inefficiencies in Bangladesh," August 2007.
- "Credit Constraint, Moral Hazard, and Trade Policy: Theory and Evidence," Revised April 2006.
- "Political Economy of Economic Policy Reform in Yemen," February 2006.
- "What Determines the Extent of Public Ownership?" with Ali Toossi Ardakani, Revised December 2005.
- "Institutions and Fiscal Discipline in MENA Region," manuscript, December 2004.
- "Political Economy of Growth in Iran, 1963-2002," Working Paper for the Growth Research Project, Global Development Network, Delhi, India, December 2002.
- "Institutions, Credit Constraint, and Fiscal Behavior: An Empirical Study of Argentina's Provincial Governments" with Federico Guala, September 2002.
- "Hiding Public Debt," with HoeJeong Kim, manuscript, January 2002.
- "A Political Economy Model of Resource Pricing with Evidence from the Fuel Market," manuscript, September 2001.
- "What Drives the Decision to Monetize the Budget Deficit?" with HoeJeong Kim, manuscript, September 2000.

- "Institutional and Economic Determinants of Budget Deficit and Public Debt," with HoeJeong Kim, manuscript, September 2000.
- "Disaggregate Import Demand Elasticities in Turkey " with Stephanie Leaphart, manuscript, July 1999.
- "The Political Economy of Protectionism and Industrial Policy," with Munir Mahmud, University of Illinois, Office of Research Working Paper No. 98-0111, June 1998.
- "Direct Foreign Investment and Transfer Pricing," with Yongjae Choi, mimeo, May 1996.
- "Institutional Structure, Private Sector Development, and Public Sector Reform in Turkey," mimeo, February 1996.
- "Market Equilibrium with Performance Contracts in the Presence of Turnover and Matching Frictions," with Lanny Arvan, Bureau of Economic and Business Research, University of Illinois, Working Paper No. 92-0139, Revised August 1994.
- "Why Explicit Performance Bonds Are Absent from Employment Contracts" with Lanny Arvan, Bureau of Economic and Business Research, University of Illinois, Working Paper No. 93-0119, Revised April 1994.

### Book Manuscripts

Papers prepared for a book on *Budget Procedures and Fiscal Performance*:

- "Institutions, Budgetary Procedures, and Fiscal Performance: Analytical and Methodological Framework," Manuscript, November 2001.
- "Fiscal Stabilization and Budgetary Institutions in Egypt," manuscript, November 2000.
- "What Can We Learn from Budget Institutions Details?" manuscript, November 2000.
- "Balance of Power in Budget Institutions and Macroeconomic Instability in Iran," with Farzad Taheripour, manuscript, August 1999.
- "Budget Institutions and Fiscal Sustainability in Brazil" manuscript, March 1999.

### MANUSCRIPTS - NOT IN OTHER CATEGORIES

- "Governance and Public Service Performance in MNA," (with Ed Campos) Background Paper for *Better Governance for Development in the Middle East and North Africa*, Produced by the World Bank, 2003.
- "Political Economy of Growth in MENA Countries: A Framework for Country Case Studies," manuscript, March 2000. (Framework paper for the World Bank's Global Development Project.)
- "Governance and Development: An Analytical Framework with an Application to Pakistan," November 1996.
- "Institutions, Private Sector Participation, and Infrastructure Development in Pakistan," World Bank Working Paper, July 1995.
- "Social and Political Institutions and Economic Reform," mimeo (in Persian), December 1995.
- "Institutional Structure and Public Sector Reform in Egypt," mimeo, November 1993.
- "Regulation of Infrastructure in the Philippines: Implications for Economic Performance and Policy Reform," The Philippine Private Sector Assessment Project, The World Bank, March 1993.

- "Reputation, Product Quality, and Production Technology in LDC Markets," Bureau of Economic and Business Research, University of Illinois, Working Paper No. 89-1525, Revised March 1993.
- "Institutions and Foreign Investment: The Experience of Egypt under Infitah," mimeo, May 1993.
- "Moral Hazard, Limited Entry Costs, and 'Introductory Offers'," Bureau of Economic and Business Research, University of Illinois, Working Paper No. 89-1527. June 1990.
- "Foreign Exchange Constraint and Macroeconomic Adjustment in Developing Countries," Bureau of Economic and Business Research, Working Paper No. 1113, University of Illinois, February 1985.
- "Models for Agricultural Price Policy Analysis," with Alain de Janvry, FAO Working Paper, October 1983.
- "Agricultural Supply Response in Egypt: A System-Wide Differential Approach," Giannini Foundation of Agricultural Economics, Working Paper No. 263, University of California, Berkeley, May 1983.
- "Macro-effects of Alternative Price Policies in Egypt," with Jean-Jacques Dethier, Giannini Foundation of Agricultural Economics, Working Paper No. 188, University of California, Berkeley, September 1981.

RESEARCH GRANTS:

- Energy Biosciences Institute, 2007-2009: "Market Context for Biofuels Microeconomics," with Clifford Singer and John Vasquez.
- Research Board, University of Illinois, 2004: "Trade Policy and Trade Volumes."
- National Science Foundation, 2003: "The Determinants of Foreign Direct Investment Policies"
- Economic Research Forum for Arab Countries, Iran, and Turkey, 2002: "Estimating Political Economy Models of Trade Policy for MENA Countries."
- Center for International Business and Economic Research, University of Illinois, 1999: "Institutions, Budget Procedures, and Fiscal Adjustment."
- Economic Research Forum for Arab Countries, Iran, and Turkey, 1999: "Institutional Requirements of Successful Export Promotion."
- Economic Research Forum for Arab Countries, Iran, and Turkey, 1999: "Institutions, Budgetary Procedures, and Fiscal Performance in MENA Countries."
- Center for International Business and Economic Research, University of Illinois, 1998: "Institutions and Economic Reform."
- Center for International Business and Economic Research, University of Illinois, 1997: "The Role of Host Country Policy and Institutions in Direct Foreign Investment and Ownership Decisions."
- Research Board, University of Illinois, 1997: "Measuring the Readiness of Countries to Initiate and Sustain Market-Oriented Economic Reforms."
- Research Board and Bureau of Economic and Business Research, University of Illinois, 1987: "Trade Strategies and Economic Growth in Semi-Industrialized Countries."
- Bureau of Economic and Business Research, 1986: "The Economics of Food Price Policy in Less Developed Countries."
- Bureau of Economic and Business Research, 1985: "Product Quality, Reputation, and Production Technology."



Bureau of Economic and Business Research, 1985: "State Ownership and Enterprise Behavior."

SEMINAR AND CONFERENCE PAPERS PRESENTED:

Outside UIUC

Conference on Iranian Studies in the U.S., New York City, April 2010: "Academic Research on Iran's Economy and the Training of Iranian Economists in the United States"

Oxford Centre for Islamic Studies, Oxford, UK, January 2010: "Political Economy of Resource Rents"

MENA Gender and Economics Symposium, Boston, MA, November, 2009: "Education and the Labor Force Participation of Women in Iran"

Conference on Iranian Economy at a Crossroads: Domestic and Global Challenges, University of Southern California, September 2009: "Mechanisms of Poverty Reduction in Iran: Public Expenditure and Quasi-Government Organizations"

Institute for International Energy Studies, Tehran, Iran, December 2008: "A Quarterly VARX\* Model of the Iranian Economy."

Center for Development Studies, Tehran University, December 2008: "Development Studies Today."

Sharif University of Technology, Tehran, Iran, December 2008: "A Quarterly VARX\* Model of the Iranian Economy."

Conference on Iran's Economy, University of Illinois at Urbana-Champaign, December 2008: "Voting for Populism: An Analysis of Iran's 2005 Presidential Election."

Conference on Iran's Economy, University of Illinois at Urbana-Champaign, December 2008: "A Quarterly VARX\* Model of the Iranian Economy."

University of North Dakota, September 2008: "Voting for Populism: An Analysis of Iran's 2005 Presidential Election."

Biennial Conference of the International Society for Iranian Studies, Toronto Canada, August 2008: "Voting for Populism: An Analysis of Iran's 2005 Presidential Election."

Seventh International Conference of Middle East Economic Association, Famagusta, Northern Cyprus, May 2008: "Voting for Populism: An Analysis of Iran's 2005 Presidential Election."

Seventh International Conference of Middle East Economic Association, Famagusta, Northern Cyprus, May 2008: "Nimble Fingers No Longer! Women's Employment in Iran."

University of Southern California, "Voting Populism," April 2008.

Midwest Economic Association, "Voting Populism," March 2008.

Western Michigan University, "Growth Fundamentals and Their Substitutes," February 26, 2008.

Western Michigan University, Sichel Economics Public Lecture, "Development Policy in a Globalizing World: New Perspectives on Options and Constraints," February 26, 2008,

Economic Research Forum, 14<sup>th</sup> Annual Conference, Cairo, Egypt: "Voting Populism," December 2007.

Economic Research Forum, Opening Panel and Plenary Session, 14<sup>th</sup> Annual Conference, Cairo, Egypt: "Growth Fundamentals' and Economics Growth in MENA Region," December 2007.

Conference on Iran and Iranian Studies in the 20th Century, Toronto, Canada, October 2007: "Iranian Economy in Twentieth Century: A Global Perspective."

- Institute for International Energy Studies, Tehran, Iran, December 2006: "A Political Economy Model of Resource Pricing with Evidence from the Fuel Market."
- Sharif University of Technology, Tehran, Iran, December 2006: "What Determines the Extent of Public Ownership?"
- Biennial Conference of the International Society for Iranian Studies, SOAS, London, UK, August 2006: "The Experience of High Economic Growth in Pre-Revolutionary Iran."
- Fifth International Conference of Middle East Economic Association, Sousse, Tunisia, March 2006: *Keynote Speech*: "Understanding Common Trends and Variations in the Growth Experience of MENA Countries."
- Regulation, Competition and Income Distribution: Latin American Experiences, Paraty, Brazil, November 2005: "Differential Regulation of Domestic and Foreign-Owned Firms in Developing Countries."
- DePaul University, October 2005: "Institutions and Fiscal Discipline in MENA Region."
- The Society for the Promotion of Persian Culture, Indianapolis, October 2005, "Economic Policy Making in Iran."
- Indiana University, Indianapolis, October 2005, "What Determines the Extent of Public Ownership?"
- Fourth International Conference of Middle East Economic Association, Brussels, Belgium, June 2005: "Institutions and Fiscal Discipline in MENA Region."
- University of Southern Illinois, April 2005: "A Political Economy Model of Resource Pricing with Evidence from the Fuel Market."
- International Conference on Institutions and Development Performance, Beirut, Lebanon, June 2004: *Keynote Speech*: "Institutions and Fiscal Discipline in MENA Region."
- Annual Meeting of the Global Development Network, Delhi, India, January 2004: "Review of GDN's Understanding Reform Project."
- Middle East Economic Association Meeting, January 2004: "Alternative Public Service Delivery Mechanisms in Iran."
- International Management Conference, Tehran, Iran, December 2003:
- "A Political Economy Model of Resource Pricing with Evidence from the Fuel Market."
  - "Economic Development and the Exchange Rate."
- Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Marrakech, Morocco, October 2003:
- "Explaining Trade Policy in the Middle East and North Africa."
  - "Bridging Data and Research: Macroeconomic, Trade, Fiscal, and Governance Data."
  - "Enhancing Governance in the Middle East and North Africa: Comments on a World Bank Report."
- Illinois State University of Illinois, Normal, IL, September 2003: "Prospects for Fostering Economic Growth, Democracy, and Globalization, in the Middle East and North Africa."
- International Monetary Fund, Washington, DC, April 2003: "Political Economy of Public Service Reform in MNA Countries."

- World Bank, Poverty Reduction and Economic Management Conference, Washington, DC, April 2003: "Understanding Economic Growth in Specific Contexts."
- University of Maryland, IRIS Center Conference on Explaining Growth, April 2003: "Understanding Economic Growth in Specific Contexts."
- American University Conference on Explaining Growth, April 2003: "Understanding Economic Growth in Specific Contexts."
- Annual Meeting of the Global Development Network, Cairo, Egypt, January 2003: "Understanding Economic Growth in Specific Contexts."
- American Economic Association Meeting, January 2003: "What Determines the Extent of Public Ownership?"
- American University in Beirut, October 20, 2002: "A Re-examination of the Political Economy of Growth in the MENA Countries".
- Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Sharjah, October 2002: "A Political Economy Model of Resource Pricing with Evidence from the Fuel Market."
- Regional Meeting of the Global Research Project, Sharjah, October 2002: "Political Economy of Growth in Iran, 1963-2002."
- WTO and World Trade, University of Washington, Seattle, Washington: "Searching for the (Dark) Forces behind Protection," September 2002.
- Eight Meeting of the International Economic Association, Lisbon, Portugal, September 2002: "Political Economy of Growth: An Overview of the Results from Global Research Project."
- CIMIC Forum, Urbana, IL, August 2002: "The Prospects of Democracy in Iran."
- The North American Summer Meeting of the Econometric Society, UCLA, California, June 2002: "A Political Economy Model of Resource Pricing with Evidence from the Fuel Market."
- Mathematics House, Neishaboor, Iran, May 2002: "The Interaction between Macroeconomic Developments and Industrialization."
- Conference on International Trade Studies, Southern Methodist University, Dallas, Texas: "Searching for the (Dark) Forces behind Protection," April 2002.
- Middle East Economic Association Meeting, Atlanta, GA, January 2002: "Institutional Foundations of Successful Export Promotion."
- Annual Meeting of the Global Development Network, Rio de Janeiro, Brazil, December 2001: "Political Economy of Growth in MENA Countries."
- CIBER Conference on Empirical Investigations in International Trade, Purdue, Indiana: "Searching for the (Dark) Forces behind Protection," November 2001.
- Regional Meeting of the Global Research Project, Cairo, Egypt, April 2001: "Political Economy of Growth in MENA Countries: A Framework for Country Case Studies."
- Yale conference on the Political Economy of Development, March 2001: "Testing the Political Economy Models of Trade Policy."
- The World Bank, Washington, DC, November 2000: "Budget Institutions and Fiscal Policy."
- Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Amman, Jordan, October 2000: "Budgetary Procedures and Fiscal Performance."

- Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Amman, Jordan, October 2000: "Institutional Foundations of Successful Export Promotion."
- Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Amman, Jordan, October 2000: "Testing the Political Economy Models of Trade Policy."
- Annual Meeting of the Northeast Universities Consortium for Development Economics, Cornell University, October 2000: "Testing the Political Economy Models of Trade Policy."
- University of Kansas, October 2000: "Testing the Political Economy Models of Trade Policy."
- The World Congress of the Econometric Society, Seattle, WA, August 2000: "Testing the Political Economy Models of Trade Policy."
- Western Economic Association Meetings, Vancouver, July 2000: "Testing the Political Economy Models of Trade Policy."
- Western Economic Association Meetings, Vancouver, July 2000: "Institutions, Infrastructure, and Economic Growth."
- Global Development Network Conference on Global Research Project, Prague, the Czech Republic, June 2000: "Political Economy of Growth in MENA Countries: A Framework for Country Case Studies."
- Biennial Conference of the International Society for Iranian Studies, Bethesda, MD, May 2000: "Off-Budget Expenditures and Fiscal Policy in Iran."
- The World Affairs Council of Central Illinois Meeting, University of Illinois at Springfield. February 2000. "Economic and Political Development in the Middle East."
- The World Bank, Washington, DC, January 2000: "Budget Institutions and Fiscal Sustainability in Brazil."
- The World Bank, Washington, DC, January 2000: "Institutions, Budgetary Procedures, and Fiscal Performance in MENA Countries."
- Middle East Economic Association Meeting, Boston, MA, January 2000: "Institutions, Budgetary Procedures, and Fiscal Performance in MENA Countries."
- Milliken University, Decatur, Illinois, December 1999: "Middle East and North Africa: An Overview of Economic and Business Conditions." The First Conference of the Global Economic Research Forum for the Arab Countries, Iran & Turkey, Cairo, Egypt, October 1999: "The Political Economy of Growth in the MENA Countries."
- Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Cairo, Egypt, October 1999: "Budgetary Procedures and Fiscal Performance in the Middle East and North Africa."
- Annual Meeting of the Northeast Universities Consortium for Development Economics, Harvard University, October 1999: "The Political Economy of Protectionism and Industrial Policy."
- Conference on Budgetary Procedures and Fiscal Performance in the Middle East and North Africa, Beirut: "Balance of Power in Budget Institutions and Macroeconomic Instability in Iran," September 1999.
- Conference on Budgetary Procedures and Fiscal Performance in the Middle East and North Africa, Beirut: "Fiscal Stabilization and Budgetary Institutions in Egypt," September 1999.
- Conference on Budgetary Procedures and Fiscal Performance in the Middle East and North Africa, Beirut: "Institutions, Budgetary Procedures, and Fiscal Performance in MENA Countries: Analytical and Methodological Framework," September 1999.

- The North American Summer Meeting of the Econometric Society, Madison, Wisconsin, June 1999: "The Political Economy of Protectionism and Industrial Policy."
- Econometric Society Meeting, New York, January 1999: "Ownership Structure in Foreign Direct Investment Projects."
- Annual Meeting of the Northeast Universities Consortium for Development Economics, Yale University, October 1998: "Institutions and Government Controls."
- Mediterranean Development Forum, Marrakech, Morocco, September 1998: "Role of Budgetary Institutions and Their Impact on Public Expenditure Outcomes."
- Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Tunis, Tunisia, September 1998: "The Reform of Public Enterprises in MENA Countries."
- Econometric Society Meeting, Chicago, January 1998: "Institutions and Government Controls."
- American Economic Association Meeting, January 1998: "The Political Economy of Protectionism and Industrial Policy."
- Institute for Research in Planning and Development, Tehran, Iran, December 1997: "The Political Economy of Protectionism and Industrial Policy."
- Economic Research Forum for the Arab Countries, Iran & Turkey, Conference on Institutional Reform and Economic Development, Dubai, November 1997: "Institutions, Economic Conditions, and Infrastructure Investment: A Cross-Country Analysis with a Focus on Middle East and North Africa."
- Conference on Globalization: Challenges and Opportunities for Development in the Middle East and North Africa, Kuwait, October 1997, "Globalization and Deregulation in Developing Countries."
- European Meetings of the Econometric Society, Toulouse, France, September 1997: "The Political Economy of Protectionism and Industrial Policy."
- Western Economic Association Meetings, Seattle, July 1997: "Institutions and Government Controls."
- World Bank Conference on Governance and Economics Performance in East Asia, Hong Kong, June 1997: "Governance and Investment in the Philippines."
- University of the Philippines, Workshop on Deregulation, Privatization, and Competition Policy, March 1997: "The Timing and the Political Economy of Deregulation and Privatization."
- University of Southern California, March 1997: "Credible Commitment and Success with Public Enterprise Reform."
- The World Bank, Workshop on Public Economics, June 1996: "Institutions and Budget Procedures."
- Tehran University, Tehran, Iran, December 1995: "Social and Political Institutions and Economic Reform."
- Institute for Research in Planning and Development, Tehran, Iran, December 1995: "Economic Reform of Public Enterprises."
- Pakistan 2010 Conference, Islamabad, Pakistan, May 1995: "Institutions, Private Sector Participation, and Infrastructure Development in Pakistan."
- Middle East Economic Association Meeting, Washington, DC, January 1995: "Institutional Structure, Private Sector Development, and Public Sector Reform in Turkey."
- Latin America 2000 Conference, Austin, Texas, November 1993: "Lessons from the Political Economy of Privatization and Public Sector Reform in the Middle East and Southeast Asia."

- The World Bank Conference on Institutional Foundations of Utility Regulation, Washington, DC, April 1993: "Regulations, Institutions, and Economic Performance: The Political Economy of the Philippines' Telecommunications Sector."
- Econometric Society Meeting, January 1993, Anaheim, California: "A Model of Efficiency Wages as a Signal of Firm Value."
- Vanderbilt University, November 1992: "Reputation, Product Quality, and Production Technology in LDC Markets."
- Illinois State University at Bloomington-Normal, October 1992: "The Experience of Foreign Investment in Egypt under *Infitah*."
- University of Toronto, February 1992: "Reputation, Product Quality, and Production Technology in LDC Markets."
- Middle East Economic Association Meeting, New Orleans, January 1992: "The Experience of Foreign Investment in Egypt under *Infitah*."
- University of Illinois YMCA, Forum on the Crisis in the Middle East, November 1991: "Income Distribution and Redistribution in the Middle East."
- The European Meeting of the Econometric Society, Cambridge, United Kingdom, September 1991: "A Model of Efficiency Wages as a Signal of Firm Value."
- University of Wisconsin at Milwaukee, November 1990: "A Model of Efficiency Wages as a Signal of Firm Value."
- Conference on the International Economic Policies of Developing Countries, University of Western Ontario, October 1990: "Exports, Imports, and GDP Growth in Semi-Industrialized Countries."
- The Sixth World Congress of the Econometric Society, Barcelona, August 1990: "Reputation and Uncertainty: Toward an Explanation of Quality Problems in Competitive LDC Markets," and "Performance Bonds, Firm Reputations, and Free-Entry Equilibrium."
- University of Southern Illinois at Carbondale, March 1990: "LDC Labor Markets."
- The North American Summer Meeting of the Econometric Society, Ann Arbor, June 1989: "Moral Hazard, Limited Entry Costs, and 'Introductory Offers'."
- Washington University in St. Louis, March 1989: "Reputation, Product Quality, and Production Technology in LDC Markets."
- University of California at Berkeley, February 1989: "Effort Observability and Worker Productivity: Toward an Explanation of Economic Dualism."
- Middle East Economic Association Meeting, New York, December 1988: "Agricultural Policy and Performance in Iran: The Post-Revolutionary Experience."
- Middle East Studies Association Meeting, Los Angeles, November 1988: "The Experience of Foreign Investment in Egypt under *Infitah*."
- University of Southern California, November 1988: "Effort Observability and Worker Productivity: Toward an Explanation of Economic Dualism."
- Middle East Studies Association Meeting, New Orleans, November 1985: "Growth, Employment, and Income Distribution in Egyptian Agriculture, 1964-1979."
- University of Pennsylvania, February 1984: "Technical Change, Employment, and the Supply Response of Agriculture in the Nile Delta: A System-Wide Approach."

University of Southern California, January 1984: "Technical Change, Employment, and the Supply Response of Agriculture in the Nile Delta: A System-Wide Approach."

American Economic Association Meeting, San Francisco, December 1983: "Foreign Exchange Constraint and Macroeconomic Adjustment in Developing Countries."

At UIUC

"Visions for the future of the University of Illinois: Disciplines, Interdisciplinary Work, and University Governance," Unit for Criticism and the IPRH, March 2010.

"Diversity in Economic Development in the Middle East and North Africa," Center for Global Studies: Prisms of Globalization Series, November 2008.

"Voting Populism," Presented at the seminar series of the Center for South Asian and Middle Eastern Studies, March 2008.

"Globalization: The Good, the Bad, and the Ugly," Short course at University Laboratory High School, February 19-22, 2008.

"The Folly of Attacking Iran: Time for Real Diplomacy," Joint with Stephen Kinzer (Northwestern University), University YMCA, February 2008.

"Teaching Academic Subjects with Audio-Visual Effects," Educational Technologies Brown Bag Series, February 2008.

"Domestic Priorities and International Forces: National Politics in a Global Economy," Cline Center for Democracy, October 2007.

"Rich World, Poor Women," Panel Discussion, Global Studies Initiative Cross-Course Event, October 2007.

"Economic Development in the Middle East and North Africa," Presentation to Foundation Course for International Studies Majors, October 2007.

"The Future of Globalization," Presentation to Honors Seminar Course for Global Studies Interns, September 2007.

"Changing Iran," Presented at the seminar series of the Program in South Asian and Middle Eastern Studies, April 2005.

"Economic Development in the Islamic World," Presented at the Seminar on Islamic World, April 2005.

"Stable Oil Prices: Needed or Predictable?" University of Illinois Panel on War in Iraq, April 2003.

"Deterrence of Iraq, Damage to the Oil Market, and Democratization in Iran," Presented as Part of a Panel on "War: a Campus Forum on Iraq," organized by ACDIS, October 2002.

"Popular Attitudes in the Middle East Towards the United States: Is Iran Different?" ACDIS Millennium Series on Homeland Defense and Global Concert, April 2002.

"The Economic Consequences of the War on Terrorism," Campus Honors Program, University of Illinois, Urbana-Champaign, IL, March 2002.

"Hiding Public Debt," February 2002.

"Institutions and Fiscal Policy in the Middle East," ACDIS Lecture Series, February 2001.

"A Political Economy Model of Resource Pricing with Evidence from the Fuel Market," September 2001.

"Budget Institutions and Fiscal Sustainability in Brazil," December 2000.

- "Democratization in Iran," Presented as Part of a Panel on the Prospects of Democracy in Iran, Organized by the Program in South Asian and Middle Eastern Studies. October 2000.
- "Institutions, Infrastructure, and Economic Growth," December 1999
- "Political Development and Student Uprising in Iran," October 1999.
- "The Political Economy of Protectionism and Industrial Policy," November 1997.
- "Reforming Public Enterprises: Reform Readiness and Conditions for Success," November 1995.
- "The Role of Internal Structure in World Bank's Performance," October 1995.
- "Global Economy and Economic Reform in Developing Countries," Presentation to the Ford Foundation Interdisciplinary Research Seminar, November 1993.
- "Chaos in the World Economy," Presentation to the Campus Honors Program's course on chaos theory, October 10, 1993.
- "Regulation in Developing Countries: The Political Economy of the Philippines' Telecommunications Sector," November 1992.
- "Reputation, Product Quality, and Production Technology in LDC Markets," March 1991.
- "Exports, Imports, and GDP Growth in Semi-Industrialized Countries," March 1988.
- "Effort Observability and Worker Productivity: Toward an Explanation of Economic Dualism," February 1987.
- "Reputation and Uncertainty: Toward an Explanation of Quality Problems in Competitive LDC Markets," February 1986.
- "Technical Change, Employment, and the Supply Response of Agriculture in the Nile Delta: A System-Wide Approach," January 1984.

PROFESSIONAL MEETINGS:

Conference Organizer

- Conference on Iranian Economy at a Crossroads, September, 2009, University of Southern California, Program Committee member.
- 8<sup>th</sup> International Conference of the Middle East Economic Association, March 2009, Monaco-Nice, France, co-chair of Program Committee.
- ASSA Annual Meetings in San Francisco, January 2009, organizer of sessions for the Middle East Economic Association Meeting.
- Conference on Iran's Economy, December 2008, University of Illinois at Urbana-Champaign, organizer and co-chair of Program Committee.
- 7<sup>th</sup> International Conference of the Middle East Economic Association, May 2008, Famagusta, Northern Cyprus, co-chair of Program Committee.
- ASSA Annual Meetings in New Orleans, January 2008, organizer of sessions and discussant for the Middle East Economic Association Meeting.
- 6<sup>th</sup> International Conference of the Middle East Economic Association, March 2007, Zayed University, Abu Dhabi, Program Committee member.



ASSA Annual Meetings in Chicago, January 2007, organizer of sessions and discussant for the Middle East Economic Association Meeting.

Economic Development in Latin America: A Conference in Honor of Werner Baer, December 2006, co-chair of Program and Organizing Committees.

5<sup>th</sup> International Conference of the Middle East Economic Association, March 2006, Sousse, Tunisia, program committee member.

ASSA Annual Meetings in Boston, January 2006, organizer of sessions and discussant for the Middle East Economic Association Meeting.

ASSA Annual Meetings in Philadelphia, January 2005, organizer of sessions and discussant for the Middle East Economic Association Meeting.

ASSA Annual Meetings in Boston, January 2000, panel organizer and chair for Middle East Economic Association Meeting.

Discussant, Session Chair

Economic Research Forum, 15<sup>th</sup> Annual Conference, November 2008, Cairo, Egypt.

Economic Research Forum, 14<sup>th</sup> Annual Conference, December 2007, Cairo, Egypt.

Economic Research Forum, 14<sup>th</sup> Annual Conference, December 2006, Kuwait.

The North American Summer Meeting of the Econometric Society, UCLA, California, June 2002: Discussant.

Middle East Economic Association Meeting, Atlanta, GA, January 2002, Panel in Honor of Charles Issawi: Discussant and Participant.

Public Expenditure Management in Indonesia, organized by the Asian Development Bank at Jakarta, Indonesia, July 2000: Discussant and Participant.

The Informal Sector, Small & Micro Enterprises in MENA, organized by Economic Research Forum for the Arab Countries, Iran & Turkey at Cairo, Egypt, May 2000: Discussant and Participant.

Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Cairo, Egypt, October 1999: Discussant and Participant.

Conference on Budgetary Procedures and Fiscal Performance in the Middle East and North Africa, Beirut, Lebanon, September 1999: Conference Organizer.

Conference on Privatization in Latin America and Eastern Europe, University of Illinois, Urbana-Champaign, August 1999: Discussant.

American Economic Association Meeting, January 1998, Panel on Informal Markets in the Middle East: Discussant.

Annual Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Istanbul, Turkey, September 1995: Discussant and Participant.

IRIS Conference on Economic and Political Institutions for Sustainable Development, October 1994: Discussant.

Inaugural Conference of Economic Research Forum for the Arab Countries, Iran & Turkey, Cairo, Egypt, June 1993: Participant.

Middle East Economic Association Meeting, Anaheim, California, January 1993: Discussant.

Midwest Economic Association Meeting, Chicago, March 1992. Discussant.

Middle East Economic Association Meeting, New Orleans, January 1992: Discussant.

University of Illinois Conference on Latin America: The Crisis of the Eighties and the Opportunities of the Nineties: September 1990. Participant in the Panel on the Changing Pattern of Foreign Investments in Latin America.

Midwest Economic Association Meeting, Chicago, March 1990. Discussant.

Middle East Studies Association Meeting, November 1988: Tunisian Economic Institutions: Functions and Evolution, Chair and Discussant.

Econometric Society Meetings, December 1987: Economic Development II, Discussant.

University of Illinois Conference on Inflation in Latin America: April 1986, Discussant.

#### OTHER PROFESSIONAL ACTIVITIES:

Referee:

*American Economic Review*  
*American Journal of Agricultural Economics*  
*Demography*  
*Economic Journal*  
*Explorations in Economic History*  
*Financial Management*  
*International Economic Journal*  
*International Economic Review*  
*International Journal of Middle East Studies*  
*International Review of Economics and Finance*  
*Journal of Asia-Pacific Economy*  
*Journal of Development Economics*  
*Journal of Developing Areas*  
*Journal of Economic Behavior and Organization*  
*Journal of Economic Dynamics and Control*  
*Journal of Labor Economics*  
*Journal of Urban Economics*  
*Research in Middle East Economics*  
*Review of Development Economics*  
*Review of International Economics*  
*Quarterly Review of Economics and Finance*  
*Scandinavian Journal of Economics*  
*Scottish Journal of Political Economy*  
*Southern Economic Journal*  
*The Middle East Journal*  
*Western Journal of Agricultural Economics*  
*World Development*

Reviewer: John Wiley and Sons, Longman Press, National Science Foundation, South-Western College Publishing, Worth Publishers, Columbia University Press, Prentice Hall.